



MEMBERSHIP RENEWAL APPLICATION

RENEWING YOUR MEMBERSHIP TODAY ENSURES THAT YOU WON'T EXPERIENCE ANY DELAYS IN THE GREAT SERVICE AND BENEFITS YOU'VE COME TO RELY ON: FROM YEAR-ROUND PROFESSIONAL DEVELOPMENT OPPORTUNITIES, TO 24/7 ACCESS TO OUR 2,000+ MEMBERS AND 7,000+ ARTISTS.

Your application will not be processed unless this section is completed.

ANNUAL DUES *(Need help calculating your dues? See reverse side.)*

Because many organizations routinely experience changes in their annual revenues and the amount of fees paid to artists, we ask that you confirm and recalculate your dues each year. \$ _____

International APAP Members/Wire Transfer: please add \$30 to cover wire fees..... \$ _____

Contact APAP for wire transfer instructions.

Charitable Donation to APAP: \$ _____

TOTAL \$ _____

Check enclosed (U.S. dollars only, please)

Please charge my

VISA MasterCard American Express

Name on Card

Signature

Card Number

Expiration Date

CVV Number*

Please submit this completed form and your payment to: Fax # 202.833.1543 or Mail

APAP
1211 Connecticut Avenue, NW Suite 200
Washington, DC 20036

* For Visa/MasterCard, the three-digit CW number is printed on the back of the card, in the signature panel, and appears immediately after the card's account number. For American Express, the four-digit CW number is printed on the front of the card, just above and to the right of the card's account number.

APAP MEMBERSHIP CATEGORIES & DUES

You are considered a PRESENTING ORGANIZATION MEMBER if you are any of the following:

- a facility or program that presents artists and pays artist fees
- a facility or program wishing to find artists / agents / managers for performances in their space
- a producing organization whose primary interest is in finding touring artists to perform in their communities

Calculate your dues using two variables – the organization's total budget and amount spent on artist fees paid.

Total Organization Operating Budget	% OF BUDGET SPENT ON AFP (ARTIST FEES PAID)		
	100-67%	66-34%	33-0%
\$99,999 and under	\$300	\$300	\$300
\$100K–\$199,999	\$325	\$375	\$400
\$200K–\$499,999	\$425	\$475	\$525
\$500K–\$999,999	\$550	\$650	\$775
\$1M–\$1,999,999	\$850	\$950	\$1,050
\$2M–\$5,999,999	\$1,150	\$1,250	\$1,375
\$6M–\$10,999,999	\$1,450	\$1,550	\$1,625
\$11M–\$25,999,999	\$1,675	\$1,775	\$1,875
\$26M–\$49,999,999	\$1,925	\$2,025	\$2,125
\$50M and over	\$2,250	\$2,350	\$2,475

DEFINITIONS

Total Organization Operating Budget: all expenses related to the annual operation of the organization, e.g. staff salaries, facility maintenance, marketing/publicity, artist fees paid, box office, fundraising, etc. Non-profit 501(c)(3) organizations, please use line 17 of the 990 tax form.

Artist Fees Paid: all fees associated with booking artists, e.g. per diem, housing, travel/lodging, visa, freight, taxes, etc.

Total budget: \$ _____

Budget Spent on AFP (artist fees paid): \$ _____

% of Budget Spent on AFP (artist fees paid): \$ _____

MY ANNUAL DUES ARE: \$ _____

You are considered an ARTIST OR ARTIST MANAGER / AGENT MEMBER if:

- you receive revenue from touring/performing
- you are a producing organization whose primary interest is in sending a production(s) on the road

Your dues are based on sliding scale; see formula below.

FY 09 ARTISTS/AGENTS/MGRS DUES	DUES
<\$19K	\$300
\$20K–\$39K	\$375
\$40K–\$99K	\$525
\$100K–\$199K	\$775
\$200K–\$399K	\$1,050
\$400K–\$1.1M	\$1,375
\$1.2M–\$2.1M	\$1,600
\$2.2M–\$5.1M	\$1,850
\$5.2M–\$9.9M	\$2,125
\$10M+	\$2,475

DEFINITIONS

Total Commissions from Touring, Producing and Commissioning: the total monies collected (gross) from all touring of artists, producing performances and commissions of new work.

Total Commissions from Touring, Producing and Commissioning: \$ _____

BASED ON THE AMOUNT ENTERED ABOVE, MY ANNUAL DUES ARE: \$ _____

You are considered a SUPPORT ORGANIZATION MEMBER if:

- you are a nonprofit organization that does not present performing arts or pay artist fees
- you are neither a presenter nor an artist manager, e.g. state arts agency, arts service organization, foundation, arts administration program, etc.

SUPPORT ORGANIZATION MEMBER DUES: \$475 / YEAR

You are considered a VENDOR MEMBER if:

- your primary purpose is to provide goods to artists and arts organizations
- you do not present or represent artists, attractions, films and/or lecturers

VENDOR MEMBER DUES: \$450 / YEAR

You are considered a CONSULTANT MEMBER if:

- your primary activity is to provide consulting services to artists and arts organizations
- you do not present or represent artists, attractions, films and/or lecturers

CONSULTANT MEMBER DUES: \$450 / YEAR