

ARTS PRESENTERS MEMBERSHIP CATEGORIES & DUES

You are considered a PRESENTING ORGANIZATION MEMBER if you are any of the following:

- a facility or program that presents artists and pays artist fees
- a facility or program wishing to find artists / agents / managers for performances in their space
- a producing organization whose primary interest is in finding touring artists to perform in their communities

Calculate your dues using two variables – the organization's total budget and amount spent on artist fees paid.

TOTAL ORGANIZATION OPERATING BUDGET	% OF BUDGET SPENT ON AFP (ARTIST FEES PAID)		
	100-67%	66-34%	33-0%
\$99,999 and under	\$300	\$300	\$300
\$100K-\$199,999	\$325	\$375	\$400
\$200K-\$499,999	\$425	\$475	\$525
\$500K-\$999,999	\$550	\$650	\$775
\$1M-\$1,999,999	\$850	\$950	\$1,050
\$2M-\$5,999,999	\$1,150	\$1,250	\$1,375
\$6M-\$10,999,999	\$1,450	\$1,550	\$1,625
\$11M-\$25,999,999	\$1,675	\$1,775	\$1,875
\$26M-\$49,999,999	\$1,925	\$2,025	\$2,125
\$50M and over	\$2,250	\$2,350	\$2,475

Definitions

Total Organization Operating Budget: all expenses related to the annual operation of the organization, e.g. staff salaries, facility maintenance, marketing/publicity, artist fees paid, box office, fundraising, etc. Non-profit 501(c)(3) organizations, please use line 17 of the 990 tax form.

Artist Fees Paid: all fees associated with booking artists, e.g. per diem, housing, travel/lodging, visa, freight, taxes, etc.

Total budget: \$ _____

Budget Spent on AFP (artist fees paid): \$ _____

% of Budget Spent on AFP (artist fees paid): \$ _____

MY ANNUAL DUES ARE: \$ _____

You are considered an ARTIST OR ARTIST MANAGER / AGENT MEMBER if:

- you receive revenue from touring/performing
- you are a producing organization whose primary interest is in sending a production(s) on the road

Your dues are based on sliding scale; see formula below.

TOTAL COMMISSIONS FROM TOURING, PRODUCING AND COMMISSIONING**	DUES
\$19,999 and under	\$300
\$20,000-\$39,999	\$375
\$40,000-\$99,999	\$525
\$100,000-\$199,999	\$775
\$200,000-\$399,999	\$1,050
\$400,000-\$1,199,999	\$1,375
\$1,200,000-\$2,199,999	\$1,600
\$2,200,000-\$5,199,999	\$1,850
\$5,200,000-\$9,999,999	\$2,125
\$10,000,000 and over	\$2,475

Definition

Total Commissions from Touring, Producing and Commissioning: the total monies collected (gross) from all touring of artists, producing performances and commissions of new work.

Total Commissions from Touring, Producing and Commissioning: \$ _____

BASED ON THE AMOUNT ENTERED ABOVE, MY ANNUAL DUES ARE: \$ _____

You are considered a SUPPORT ORGANIZATION MEMBER if:

- you are a nonprofit organization that does not present performing arts or pay artist fees
- you are neither a presenter nor an artist manager, e.g. state arts agency, arts service organization, foundation, arts administration program, etc.

SUPPORT ORGANIZATION MEMBER DUES: \$ 475 / YEAR

You are considered a VENDOR MEMBER if:

- your primary purpose is to provide goods to artists and arts organizations
- you do not present or represent artists, attractions, films and/or lecturers

VENDOR MEMBER DUES: \$ 450 / YEAR

You are considered a CONSULTANT MEMBER if:

- your primary activity is to provide consulting services to artists and arts organizations
- you do not present or represent artists, attractions, films and/or lecturers

CONSULTANT MEMBER DUES: \$ 450 / YEAR